Optimisation & Governance

CLIENT STORY

Securing compliance: Global food and beverage leader eliminates £750k in annual Java subscription risk

Story snapshot

A global food and beverage company needed to understand its complex Oracle Java environment to avoid significant compliance penalties. With data scattered across multiple systems, they lacked the visibility to assess their position. Insight's targeted Health Check service provided a clear path to remediation, resulting in:

- **Full visibility** of the entire Java estate across servers and desktops.
- **Elimination** of a £750k annual subscription risk.
- **Strategic** roadmap for long-term compliance and cost control.

Background

As a leading global food and beverages company with over 6,000 employees across 26 countries, managing a sprawling and complex IT estate is a constant priority. Amid growing uncertainty around Oracle Java licensing, the organisation recognised a critical need to understand its deployment landscape to mitigate potential compliance issues and prevent unbudgeted financial risks.

Challenge

The company's primary challenge was a lack of clarity. With deployment data spread across disparate sources, including Snow and SCCM, they were unable to accurately consolidate information or assess their Oracle Java compliance posture. This ambiguity created a significant blind spot, leaving them exposed to substantial financial penalties. The organisation needed to urgently identify which deployments were at risk, quantify the potential financial impact, and establish a clear path to remediation, but lacked the specific in-house expertise to analyse the complex data sets.

> *"We knew we had a potential Java problem, but we couldn't quantify the risk. Insight gave us the clarity and actionable intelligence we needed, not just to become compliant, but to build a more secure and cost-effective Java strategy for the future."*
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> **IT Director, Global Food and Beverages company**

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Solutions and outcomes

Insight proposed its targeted **Java Health Check service** to deliver a comprehensive analysis of the client's entire software estate. Collaborating closely with the client and their outsourcer, Insight's specialists efficiently retrieved, consolidated, and analysed deployment data from every source.

The outcome was a detailed report that provided **a single source of truth**, clearly mapping the full Java landscape, highlighting at-risk deployments, and quantifying the financial exposure. Armed with this intelligence and Insight's expert recommendations for remediation, the client was able to act decisively.

They immediately implemented a **remediation plan**, transitioning at-risk deployments to a cost-effective OpenSource alternative and establishing a secure, long-term Java roadmap. This proactive approach completely neutralised the potential **£750k annual subscription cost,** turning uncertainty into a significant, tangible saving.

"Many organisations are unaware of the hidden compliance risks within their Java estate. Our Health Check service is designed to bring immediate clarity. For this client, we were able to analyse their multi-source data to create a single source of truth, quantify a significant financial risk, and provide a clear, cost-saving path forward."

Lead Software Asset Management Consultant, Insight

Why Insight?

The client needed more than just a tool; they needed a partner with deep specialist knowledge in software asset management and licensing complexity. Insight's structured approach and proven expertise in navigating complex, multi-source data environments made them the ideal choice.

Insight didn't just deliver data; they provided actionable insights and a clear strategy for remediation and future governance, empowering the client to take control of their software estate with confidence.

Results

£750k
in annual subscription savings achieved.

Complete visibility
and understanding of the Oracle Java estate.

Eliminated
compliance and budgetary risks.

Successful
migration to a cost-effective OpenSource alternative.

A clear strategy
for a secure, long-term Java roadmap.